



Receiving the Best from your 3rd Party Laboratory



- The Problem is that we all have so many things on our plates, the last thing we need is questionable data from our 3rd party laboratories.



- The Solution is to expect more so our 3rd party contract labs are helping solve our problems, not add to them.



□ 5 Practical Steps

- Know the methods being used on your samples
 - Is the method applicable to sample types?
 - What is the sample prep being used?
 - Is the lab prepping the samples? If so, how?
 - Is the plant prepping the samples? If so, how?
- What are their Certifications & Accreditations?
 - What is their QA program?



- 5 Practical Steps (cont.)
 - Push your labs to be enrolled in PT programs
 - Ensure the PTs are specific to your sample types
 - ASTM DDGS Proficiency Testing
 - AOCS DDGS Proficiency Testing
 - AAFCO PT are great, but not specific to our industry
 - What do they do with the results?
 - As an industry, we need them to mean something.



- 5 Practical Steps (cont.)
 - Don't be afraid to send blind repeats
 - Communicate if they fail and ask for a CAR (Corrective Action Report)
 - Ask Questions



- Your 3rd Party Contract Laboratory should be your partner and viewed as an extension of your business, so hold them accountable.